

# Overseas Property Investments

With the UK Property market starting to fall, Asian investors are looking to invest into overseas property markets looking for a handsome return or simply purchase it as a second or retirement home.

In Europe, **Cyprus** has been growing at a rapid rate year on year. Cyprus is the third largest island in the Mediterranean and is also referred to as the paradise in the Mediterranean. It is an island of immense beauty with sun kissed beaches, tranquil countryside and a leisurely lifestyle. Cyprus has proved to be an increasingly popular place for holiday and retirement homes by foreigners. There are an estimated 60,000 British homeowners on the island enjoying all the benefits that Cyprus has to offer.

Further a field, places like **Dubai and India** are expanding at a rapid rate also. The property and real estate market in Dubai, UAE is a rapidly expanding business. Investors can expect almost a 30% or more return on any property. Dubai is one of the few Arabian states open to the West in terms of culture and social integration and secure in terms of political and economic environments. The Dubai property market is growing and anyone who invests in the real estate of Dubai will see a rapid turnover in their investment.

Dubai UAE is creating a real estate and property boom that will tickle the fantasy of most people. It is creating regions within its borders that are representative of the world. Whether you want to buy, sell or invest in the real estate of Dubai the return rate is excellent.

**The Indian economy** is on the other hand also booming and has been showing a significant growth year on year. This recent boom in the general economic climate has its natural impact on other sectors such as property.

The property market has shown an exponential growth and this trend continues without abating. Prices have been increasing and the investors from around the globe have been keen to invest there especially with relatively lower entry levels. India being a huge country and most regions being encouraged to develop has attracted investors even in more remote regions mainly by Non Resident Indians. Other overseas investors are investing in mainly places like **Goa** for retirement and holiday homes.

**Paul Overseas Properties** is a UK based company specialising in properties overseas especially in Cyprus, Dubai and India.

Paul Overseas Properties has been set up specifically to provide services in relation to overseas properties and cater for the needs of the speculative investor or someone who just wants to have a second home be it for holiday use or a more permanent residence Mr Naveen Paul who is a director of the company emphasised there are many players in the market these days so one has to be very careful in the selection process. His company provides a very personal service, different from others with full backup and after sales service. Some of the Services are listed below:

## Services

- Assess and identify the customer needs and requirements (investment, holiday home, retirement home, etc.) thereafter with our expertise and knowledge search for a suitable property.
- Arrange for inspection trips as appropriate
- Negotiate with the builders when a suitable property has been identified
- Assist in appointing an English-speaking solicitor for the buying process
- Assist in liaising with a bank for any mortgage requirements
- Dealing with enquiries throughout the construction process and informing the customer of the progress of their property
- Assist in furnishing the property after completion
- Assist in dealing with local authorities and service providers
- Assist in obtaining appropriate insurance
- Assist in rentals and organising cleaning etc.

In addition, Paul Overseas Properties will also arrange attractive packages if a client wishes to visit the Country for a viewing of the location and a guided tour. Naveen Paul stressed "we take great pride in our personal service and treat our clients as we would like to be treated". Naveen who is a qualified chartered accountant takes a professional approach to all aspects of his business yet providing a very caring and friendly service.

**For further details and without any obligation, you can contact him on +44 (0) 7932 637 645 or +44 (0) 7930 403 401 or email him at [navpaul@btinternet.com](mailto:navpaul@btinternet.com)**

**PAUL** Overseas Properties

[www.pauloverseasproperties.com](http://www.pauloverseasproperties.com)

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Tel: +44 (0) 7932 637 645  
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